Your **Vote** Counts!

FLOTEK INDUSTRIES, INC.

2024 Annual Meeting
Vote by June 4, 2024 11:59 PM ET. For shares held in a Plan,
vote by June 2, 2024 11:59 PM ET.

FLOTEK INDUSTRIES, INC. ATTN: LEGAL DEPARTMENT 5775 NORTH SAM HOUSTON PKWY WEST, SUITE 400 HOUSTON, TX 77086



V30936-P06896

You invested in FLOTEK INDUSTRIES, INC. and it's time to vote!

You have the right to vote on proposals being presented at the Annual Meeting. This is an important notice regarding the availability of proxy material for the shareholder meeting to be held on June 5, 2024.

Get informed before you vote

View the Notice and Proxy Statement and Annual Report online OR you can receive a free paper or email copy of the material(s) by requesting prior to May 22, 2024. If you would like to request a copy of the material(s) for this and/or future shareholder meetings, you may (1) visit www.ProxyVote.com, (2) call 1-800-579-1639 or (3) send an email to sendmaterial@proxyvote.com. If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.



For complete information and to vote, visit www.ProxyVote.com

Control #



Vote in Person at the Meeting*

June 5, 2024 10:00 AM CT

vote without entering a control number

Smartphone users

Point your camera here and

Flotek Industries, Inc. 5775 North Sam Houston Pkwy West, Suite 400 Houston, TX 77086

THIS IS NOT A VOTABLE BALLOT

This is an overview of the proposals being presented at the upcoming shareholder meeting. Please follow the instructions on the reverse side to vote these important matters.

| Voting Items | | Board Recommends |
|--|---|---------------------|
| 1. | ITEM 1: Election of Directors | |
| | Nominees: | |
| 1a. | Harsha V. Agadi | ⊘ For |
| 1b. | Ryan Ezell | ⊘ For |
| 1c. | Evan Farber | ⊘ For |
| 1d. | Michael Fucci | ⊘ For |
| 1e. | Lisa Mayr | ⊘ For |
| 1f. | David Nierenberg | ⊘ For |
| 1g. | Matt D. Wilks | ⊘ For |
| 2. | ITEM 2: Advisory vote to approve named executive officer compensation. | ⊘ For |
| 3. | ITEM 3: Ratification of appointment of KPMG LLP as independent auditor for 2024. | ⊘ For |
| 4. | ITEM 4: Approval of amendment to the Flotek Industries, Inc. 2018 Long-Term Incentive Plan. | ⊘ For |
| NOTE: Such other business as may properly come before the meeting or any adjournment thereof. | | |

Prefer to receive an email instead? While voting on www.ProxyVote.com, be sure to click "Delivery Settings".